



ADVERTISEMENT

Advertisement for the Position of Chief Executive Officer, Toronto Lands Corporation

Are you an experienced real estate and capital planning Executive seeking a role that will allow you to foster the success and well-being of all of Toronto's students, families and communities? Are you a collaborative leader who can work transparently with the TDSB staff and trustees, supported by a skilled staff team and guided by an independent 10-member Board of Directors, consisting of 4 Citizen Directors, 4 appointed TDSB Trustees and 2 TDSB Executive staff? Can you lead to make a difference in the learning spaces provided to the students of the TDSB? Are you drawn by a mission to "ensure the well-being of TDSB students in modern and innovative schools, preserving public assets and collaborating with the City and other partners to build complete communities where people live, learn, work and play?" If so, the role of CEO of the Toronto Lands Corporation may be of interest to you.

The Toronto Lands Corporation (TLC) is a wholly owned subsidiary of the Toronto District School Board (TDSB) and acts as the exclusive real estate, leasing and land use planning agent and advisor for TDSB's 600 properties in its portfolio. TLC also seeks strategic opportunities for innovative redevelopment initiatives, community planning and partnerships (e.g., long term care, seniors' centres, child care centres, community centres, affordable housing), and projects to create schools in mixed-use developments as well as other school modernization roadmaps as directed by the TDSB.

The TLC is seeking a CEO who will embrace and bring life to its modernization plan to re-imagine how aging or under-utilized TDSB sites could be the focus of education-orientated redevelopment with schools as the core. The CEO will build complementary municipal, provincial and not-for-profit partnerships to realize the goal of redeveloped school sites that are integrated spaces that maximize public assets and become destinations that serve students as well as the broader public. The new CEO will work to leverage the considerable economic and social value of TDSB property assets into new schools and community development opportunities.

Reporting to the Board of Directors, the CEO will be a collaborative and purpose-driven leader whose inspiring, forward-thinking and organized style will deliver on the ongoing and evolving TLC mission and strategic direction. Accountable for the overall management of the organization, the CEO will develop annual business plans consistent with the TDSB strategic goals, as TLC works to achieve the vision of exceptional learning spaces serving vibrant communities. The TLC Board oversees the day-to-day operations of the organization and the work of the CEO. The TLC Board works ultimately with the Director of Education for TDSB in accordance with the Shareholder's Direction.

The CEO will bring successful public sector experience in community infrastructure and real estate development. Having an already established and broad network in the field, the CEO will have the ability to maximize value and advantageous, innovative opportunities with developers, understanding that the TDSB is a publicly funded service organization, not a private sector real estate development company.

Skilled at change management and dynamic situations, the CEO will have the demonstrated capacity to quickly adapt to changing circumstances and will be proactive. A progressive, creative thinker with a strategic approach that embraces current opportunity while planning long term, the CEO will be known for reliability, transparency, ethical behaviour and timely delivery on commitments.

Internally, the CEO, a capacity builder, will foster a positive, motivated staff culture of teamwork, collaboration, respect and professionalism. With demonstrated understanding and action as an equity leader committed to meeting the needs of underserved communities and addressing resource disparities, the CEO will be highly responsive, approachable and familiar with the rich diversity of the City of Toronto.

Knowledgeable regarding the City of Toronto's demographics, geography and municipal structures, the CEO will be emotionally intelligent and humbly confident, with excellent communication and negotiation skills to work successfully with developers, private and public sector entities, not-for-profit organizations and municipal and provincial governments.

The CEO, effective in a political environment and decision-making framework, will have the political acumen to implement and oversee governance processes and to guide positive outcomes at board meetings.

With proven fiscal management experience, excellent organizational skills and the ability to effectively prioritize projects and initiatives, the CEO will focus on service excellence and progress on the TLC Modernization Plan. Experienced working with a Board of Directors, the CEO will effectively support both the TLC Board and the TDSB's priorities.

Experienced in community engagement and public relations, the CEO will build on existing partnerships and forge new ones to achieve the TLC mission and successfully execute its complex mandate.

As the successful candidate, you will have a Bachelors' degree in Public Administration, Business, Planning or a related field, and a Master's degree in a related field or equivalent training and experience.

The successful candidate will bring over 10 years of professional experience in real estate management, redevelopment and/or sale of properties, urban or land use planning, leasing and partnerships, with a proven track record in partnership development. You will have a demonstrated ability to lead and manage a specialized workforce in a results-oriented environment. Experienced in public policy development and governance processes, you will be an asset to the decision-making of the Board of TLC.

Recruitment Process

We appreciate the interest of all applicants but will only be contacting candidates whose skills, experience and qualifications best meet the requirements of the position.

To apply for this CEO role with the Toronto Lands Corporation, submit your cover letter and resume by **April 26, 2024**. Please reference the TLC CEO in the subject line of your email. **Send your application, including cover letter and resume, to Joan M. Green & Associates/LBCG at: joanmgreenassociates@gmail.com.**

Contact Joan Green at joangreenis@rogers.com with any questions you may have about the process and to receive the Position Profile.



We are mindful of the importance of championing diversity amongst candidates. The project team is fluent in current diversity, inclusion and anti-oppression practices. We are committed to ensuring a respectful and inclusive recruitment process.

Accommodation Statement

Joan M. Green & Associates/LBCG fosters a culture of inclusion. We will make any appropriate accommodation based on any of the protected grounds in the Human Rights Code to support candidate participation in the recruitment and selection process. All candidates will be provided with an understanding of the expectations and requirements of the process in order to ensure full participation of all qualified candidates.

Joan M. Green & Associates/LBCG Land Acknowledgement

Together with LBCG, Joan M. Green & Associates make the following acknowledgement with respect to Reconciliation with Indigenous Peoples:

With humility and in the continuing spirit of being active participants in the reconciliation of Canada and the Indigenous Peoples of the land, we acknowledge that we are working and living on the traditional territory of many nations, including the Mississaugas of the Credit River, the Anishnabeg, the Haudenosaunee and the Huron-Wendat, which today is home to many diverse First Nations, Inuit and Métis peoples. As a firm and individually, we are educating ourselves to know and understand the Truth and participating with Indigenous colleagues to play our part in advancing Reconciliation.